RURAL ELECTRIFICATION CORPORATION LIMITED

(A Govt. of India Enterprises)
Core-4, SCOPE Complex, Lodhi Road, New Delhi-110003.
CIN: L40101DL1969GOI005095

COMPANY SECRETARY'S DIVISION

No.SEC-1/8(1)/2015/1425

LOAN POLICY CIRCULAR - No.002 / 2015

Sub: Downward revision in lending rates of REC.

The Sub-Committee of the Directors of Rural Electrification Corporation Limited for Review of Lending rates of Term Loans/Short Term Loans, in its 96th Meeting held on June 30, 2015 has approved downward revision in the lending rates as detailed below:

- 1. Reduction in the interest rates for long term loans by 25 bps for State Sector & Private Sector Borrowers across the board except for IR-1 Category, Non-Conventional Generation Projects and for IR-2 to IR-5 of R&M, R&U, Distribution and other schemes;
- 2. Reduction in the interest rate by 15 bps for Transmission schemes from the interest rate of Distribution schemes;
- Reduction in the interest rates on Transitional Financing Loans (TFL) by 25 bps in case of newly incorporated GENCOs/TRANSCOs/DISCOMs formed out of Bifurcation/Reorganization of state; and
- 4. Interest rate for Term Loans with "Reset after every 10 Years" shall now be 15 bps lower than the rates of Term Loans with "Reset after every 3 years".

The revised interest rates are given in attached <u>Annexure-A</u> and the same will be applicable w.e.f July 1, 2015.

Zonal Managers/CPMs and other officers in Corporate Office issuing sanction letters are requested to ensure that applicable interest rates and other terms and conditions are duly informed to all concerned and correctly incorporated in the sanction letters.

(J.S. Amitabh) GM & Company Secretary

Dated: June 30, 2015

Encl.: Annexure-A

Distribution:

- 1. DM/AM/SO to CMD, D(T), D(F) and CVO, REC.
- 2. All Executive Directors / General Managers at Corporate Office, REC.
- 3. All Addl.GMs /Dy.GMs at Corporate Office, REC.
- 4. All Zonal Managers / CPM in ZOs/POs, Addl. Director, CIRE, and Incharge Sub-Offices, REC.
- 5. AGM (IT) for uploading on REC website and intranet.
- 6. Manager (Rajbhasha), REC For Translation into Hindi.

RURAL ELECTRIFICATION CORPORATION LIMITED

Lending Rates effective from July 1, 2015

I-T	ERM LOANS - (With reset after every 3 years)	1						
		State Sector	tte Sector State Sector Borrowers Private Sector Borrowers					
		Borrowers	(Category "A" & "B"),	With	(a) With	(a) With Integrated	With Integrated	(a) With Integrated
		(Category	Central Sector	Integrated	Integrated	Rating of IR-3	Rating of IR-4	Rating of IR-5
SI.		"A+") and	Borrowers (other than	Rating of IR-	Rating of IR-2	(b) Entity Grade: III & IV		(b) Entity Grade: V
No.		Identified	identified CPSUs &	1	(b) Entity	(c) DISCOM Grade- A		(c) DISCOM Grade- B
		CPSUs and	AAA Companies)		Grade: I& II			(d) Non Graded
		AAA Rated						
		Companies						
		(% p.a.)						
A)	Term Loan/Schemes							
1	Conventional Generation	12.00	12.25	12.50	13.00	13.25	13.50	13.75
2	Non-Conventional Generation -							
	a) Renewable Energy Projects except	11.50	11.75	11.50	12.25	12.50	12.75	13.00
	Biomass Projects (within purview of MNRE)				12.20	1=100		10.00
	b) Biomass Projects	11.75	12.00	12.00	12.75	13.00	13.25	13.50
3	R&M, R&U, Distribution and other Schemes	11.75	12.00	12.25	12.50	12.75	13.25	13.50
4	Transmission Schemes	11.60	11.85	12.10	12.35	12.60	13.10	13.35
5	Computerization	12.25	12.50	-	-	-	-	-
B)	Loan to Equipment Manufacturers							
1	Upto 1 year	12.25	12.50	12.75	13.00	13.25	13.50	13.75
2	More than 1 year and up to 3 years	12.75	13.00	13.25	13.50	13.75	14.00	14.00

II - 1	II - TRANSITIONAL FINANCING LOANS - (With reset after every 3 years)					
	Particulars	Category A+	Category A	Category B	Category C	
1	If interest is paid Quarterly	12.00	12.25	12.50	12.75	
2	If interest is paid Monthly	11.88	12.13	12.37	12.62	
3	In case of Newly incorporated GENCOs/TRANSCOs/DISCOMs formed out of Bifurcation/Reorganisation of state (On Monthly rests)	12.50	12.75	13.00	13.25	

III -	III - SHORT TERM LOANS (STL) / MEDIUM TERM LOANS (MTL)						
			STL		MTL (only for State Sector Borrowers)		
SI. No.	Category of Borrower	Interest Rates for STL for more than 3 months and upto 6 months, with monthly rests (%)	Interest Rates for STL for more than 6 months and upto 1 year, with monthly rests (%)	more than 1	Interest Rates for MTL for more than 1 year and upto 3 years, on quaterly rests (%)		
1	Central Sector Borrowers/ Identified CPSUs/ State Sector Borrowers Category "A+"	12.00	12.25	12.75	12.88		
2	State Sector Borrowers Category "A" and other CPSUs	12.25	12.50	13.00	13.14		
3	State Sector Borrowers Category "B" / Private Sector Borrowers ("AAA")	12.50	12.75	13.25	13.39		
4	State Sector Borrowers Category "C"/Private Sector Borrowers other than "AAA"	12.75	13.00	-	-		

PS: For "Notes" please see next page.

Notes:

- 1 The above rates are effective rates on quarterly rest basis except for STL/Transitional Financing Loans/MTL (if interest is paid monthly) where rates are with monthly rest.
- 2 25 bps discount shall be allowed for Financial Assistance under schemes of (i) Short Term Loans (ii) Medium Term Loans and (iii) Transitional Financing to Discoms, where such Financial Assistance is secured by the State Government Guarantee.
- 3 Interest rate for Term Loans with "Reset after every 10 Years" shall be 15 bps lower than the rates of Term Loans with "Reset after every 3 years".
- 4 Identified CPSUs are NTPC,NLC,DVC,NHPC,NPCIL,PGCIL,SJVNL,THDC,RITES, BHEL, IFCI, EESL or any other entity as identified by the Corporation from time to time.
- 5 The rates mentioned as above for Computerisation are not applicable for AAA private sector borrowers.
- 6 The revised interest rates as above will be applicable in respect of all disbursements made on or after July 1, 2015.
- 7 In respect of Private Sector Borrowers, Grades-I,II,III,IV & V and Borrowers with Integrated Rating of IR-1 to IR-5 as stated above are based on REC's internal categorization methodology.
- 8 In respect of State Sector Borrowers, the rating "A+", "A", "B", "C" are based on the REC's internal grading methodology.
- 9 For State Sector category "C" borrowers, the applicable rates would be 0.50% higher than the applicable rates for State Sector category "A" Borrowers.
- A volume discount of 25 bps on applicable interest rates can be offered in case of loans for distribution & transmission schemes on future sanctions, if disbursements under these schemes reach target amount within specified period. The minimum disbursement amount to be considered for offering this discount is Rs.700 crore in case of Discoms & Transco and Rs.1000 crore for an integrated SEB for the combined disbursement for its Distribution and Transmission schemes. For this purpose, borrowers shall be required to sign a MoU with REC, committing to draw the required amount within a period of two and half years from the date of signing of MoU. The Transmission and Distribution loans sanctioned after signing of MoU with REC would be eligible for the benefit under this policy. The discount under the policy shall be passed on to the borrowers only on the interest due on or after drawal of Rs.700 crore/Rs.1000 crore as applicable. The total disbursement made during the specified period shall be eligible for a discount of 25 bps from the applicable rate till it is repaid.
- A general rebate of 25 bps on the prevailing interest rates for T&D projects / schemes and additional rebate of 25 bps for compliance with reform conditionalities as stipulated by Ministry of Power from time to time, is applicable to North Eastern States only in line with our existing Loan Policy Circulars No.SEC-1/8(1)/2006/342 dated November 27, 2006 and No.SEC-1/8(1)/2008/1165 dated June 9, 2008.
- 12 In case of Joint Venture being formed by Identified CPSUs / State Sector Borrowers / Central Sector Borrowers among themselves, the applicable rate of interest for such JV entity shall be same as applicable to the entity holding 51% or more equity in the said JV.
- 13 In case of Generation projects, if there is a Government Sector entity (Other than identified CPSUs / rated State entities and AAA rated companies) which has presently not been rated, interest rates as applicable to the GENCO of the respective State would apply to such entities, till it is rated.
- 14 For corresponding effective annualized interest rates Annexure-B attached to this Loan Policy Circular may please be referred to.

 Not Applicable

ANNEXURE - B

Effective Annualized Interest Rates

Interest Rate on Quarterly Rest (%)	Effective Annualize Interest Rate (%)	Interest Rate on Monthly Rest (%)	Effective Annualize Interest Rate (%)
11.25	11.73	11.25	11.85
11.50	12.01	11.50	12.13
11.75	12.28	11.75	12.40
11.88	12.42	11.88	12.55
12.00	12.55	12.00	12.68
12.13	12.69	12.13	12.83
12.25	12.82	12.25	12.96
12.37	12.96	12.37	13.10
12.50	13.10	12.50	13.24
12.62	13.23	12.62	13.38
12.75	13.37	12.75	13.52
13.00	13.65	13.00	13.80
13.25	13.92	13.25	14.09
13.50	14.20	13.50	14.37
13.75	14.48	13.75	14.65
14.00	14.75	14.00	14.93
14.25	15.03	14.25	15.22