RURAL ELECTRIFICATION CORPORATION LIMITED

(A Govt. of India Enterprise)
Core-4, SCOPE Complex, 7, Lodhi Road, New Delhi-110003.

COMPANY SECRETARY'S DIVISION

No.SEC-1/8(1)/2013/578

Dated: 18th November, 2013

LOAN POLICY CIRCULAR - No.010 / 2013

Sub: Downward revision in the lending rates for State Sector Borrowers in respect of (a) Generation schemes, (b) Non-Conventional Generation – Renewable Energy Projects (within the purview of MNRE) and (c) Short Term Loans (STL) by 25 bps.

Ref: Loan Policy Circular No.007/2013 dated 19th August, 2013.

The Sub-Committee of the Directors, REC Limited for Review of lending rates of Term Loans/Short Term Loans, in its 65th Meeting held on 12th November, 2013 has approved downward revision in the existing lending rates for State Sector Borrowers in respect of Term Loans for Generation schemes, Non-Conventional Generation—Renewable Energy Projects (within the purview of MNRE) and Short Term Loans (STL) by 25 bps.

The revised interest rates as detailed in <u>Annexure-A</u> will be applicable in respect of all disbursements made on or after 18th November, 2013.

Zonal Managers/CPMs and other officers in Corporate Office issuing sanction letters are requested to ensure that applicable interest rates and other terms and conditions are duly informed to all concerned and correctly incorporated in the sanction letters.

(J.S. Amitabh) GM & Company Secretary

Encls: Annexure-A

Distribution:

- 1. AM/Sr.Officer to CMD, Director (Finance), Director (Technical.), and CVO, REC.
- 2. All Executive Directors / General Managers at Corporate Office, REC.
- 3. All Addl.GMs /Dy.GMs at Corporate Office, REC.
- 4. All Zonal Managers / CPM in ZOs/POs, Addl. Director, CIRE, and Incharge Sub-Offices, REC.
- 5. AGM (IT), REC for uploading on the websites / intranet of REC.
- 6. Manager (Rajbhasha), REC For Translation into Hindi.

RURAL ELECTRIFICATION CORPORATION LIMITED Lending Rates effective from November 18, 2013

		State Sector	04.4.0.4.0					
		Borrowers (Category "A" & "B"),		Private Sector Borrowers				
Si. No.	Category of Loans /Schemes		Rating of iR-2 (b) Entity Grade: I& II	(a) With Integrated Rating of IR-3 (b) Entity Grade: III & IV (c) DISCOM Grade- A	(a) With Integrated Rating of IR-4	(a) With Integrated Rating of IR-5 (b) Entity Grade: V (c) DISCOM Grade- B (d) Non Graded		
				(%	p.a.)			
A) Te	erm Loan/Schemes	With the state of						
1) Co	onventional Generation	12.25	12.50	13.25	13.50	13.75	14.00	
Re	on-Conventional Generation - enewable Energy Projects rithin purview of MNRE)	11.75	12.00	12.75	13.00	13.25	13.50	
10 (0)	M, R&U, Transmission, Distribution and other chemes	12.00	12.25	12.50	12.75	13.25	13.50	
4) Co	omputerization	12.50	12.75					
B) Lo	oan to Equipment Manufacturers							
	oto 1 year	12.50	12.75	13.25	13.50	13.75	14.00	
2) Mo	ore than 1 year and up to 3 years	13.00	13.25	13.75	14.00	14.25	14.25	

11-	TRANSITIONAL FINANCING LOANS - (With reset afer every 3 years)				
	Particulars	Category A+	Category A	Category B	Category C
1)	If Interest is paid Quarterly	12.25	12.50	12.75	13.00
2)	If Interest is paid Monthly	12.13	12.38	12.62	12.87

111 -	SHORT TERM LOANS (STL) / MEDIUM TERM LOANS (MTL)		STL	MTL (only for St	tate Sector Borrowers)
SI.	Category of Borrower	Interest Rates for STL	Interest Rates for STL for	Interest Rates for	interest Rates for MTL for
No.		for more than 3	more than 6 months and	MTL for more than 1	more than 1 year and
8		months and upto 6	upto 1 year, with monthly	year and upto 3	upto 3 years, on quaterly
1		months, with monthly	rests (%)	years, with monthly	rests (%)
		rests (%)		rests (%)	
1	Central Sector Borrowers/ Identified CPSUs/ State Sector Borrowers Category "A+"	12.00	12.25	12.75	12.88
2	State Sector Borrowers Category "A" and other CPSUs	12.25	12.50	13.00	13.14
3	State Sector Borrowers Category "B" / Private Sector Borrowers ("AAA")	12.50	12.75	13.25	13.39
4	State Sector Borrowers Category "C"/Private Sector Borrowers other than "AAA"	12.75	13.00		

PS: For "Notes" please see next page.



Notes:

- 1 The above rates are effective rates on quarterly rest basis except for STL / Transitional Financing Loans/ MTL (if interest is paid monthly) where rates are with monthly rest.
- 2 25 bps discount shall be allowed for Financial Assistance under schemes of (i) Short Term Loans (ii) Medium Term Loans and (iii) Transitional Financing to Discoms, where such Financial Assistance is secured by the State Government Guarantee.
- 3 Interest rate for Term Loans with "Reset after every 10 Years" shall be 25 bps higher than the rates of Term Loans with "Reset after every 3 years".
- 4 Identified CPSUs are NTPC, NLC, DVC, NHPC, NPCIL, PGCIL, SJVNL, THDC or any other entity as identified by the Corporation from time to time.
- 5 The rates mentioned as above for Computerisation are not applicable for AAA private sector borrowers.
- 6 The revised interest rates as above will be applicable in respect of all disbursements made on or after November 18, 2013.

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- In respect of Private Sector Borrowers, Grades-I,II,III,IV&V and Borrowers with Integrated Rating of IR-1 to IR-5 as stated above are based on REC's internal categorization methodology.
- 8 In respect of State Sector Borrowers, the rating "A+", "A", "B", "C" are based on the REC's internal grading methodology
- 9 For State Sector category "C" borrowers, the applicable rates would be 0.50% higher than the applicable rates for State Sector category "A" Borrowers.
- A volume discount of 25 bps on applicable interest rates can be offered in case of loans for distribution & transmission schemes on future sanctions, if disbursements under these schemes reach target amount within specified period. The minimum disbursement amount to be considered for offering this discount is Rs.700 crores in case of Discoms & Transco and Rs.1000 crores for an integrated SEB for the combined disbursement for its Distribution and Transmission schemes. For this purpose, borrowers shall be required to sign an MoU with REC, committing to draw the required amount within a period of two and half years from the date of signing of MoU. The Transmission and Distribution loans sanctioned after signing of MoU with REC would be eligible for the benefit under this policy. The discount under the policy shall be passed on to the borrowers only on the interest due on or after drawal of Rs.700 crores / Rs.1000 crores as applicable. The Total disbursement made during the specified period shall be eligible for a discount of 25 bps from the applicable rate till it is repaid.
- A general rebate of 25 bps on the prevailing interest rates for T&D projects / schemes, and additional rebate of 25 bps for compliance with reform conditionalities as stipulated by Ministry of Power from time to time, is applicable to North Eastern States only in line with our existing Loan Policy Circulars No.SEC-1/8(1)/2006/342 dated 27th November, 2006 and No.SEC-1/8(1)/2008/1165 dated 9th June, 2008.
- 12 In case of Joint Venture being formed by Identified CPSUs / State Sector Borrowers / Central Sector Borrowers among themselves, the applicable rate of interest for such JV entity shall be same as applicable to the entity holding 51% or more equity in the said JV.
- 13 In case of Generation projects, if there is a Government Sector entity (Other than identified CPSUs / rated State entities and AAA rated companies) which has presently not been rated, interest rates as applicable to the GENCO of the respective State would apply to such entities, till it is rated.
- For corresponding effective annualized interest rates <u>Annexure-B</u> attached to this Loan Policy Circular may please be referred to.

 Not Applicable



Effective Annualized Interest Rates

Interest Rate on Quarterly Rest (%)	Effective Annualize Interest Rate (%)	Interest Rate on Monthly Rest (%)	Effective Annualize Interest Rate (%)	
11,25	11.73	11.25		
11.50	12.01			
11.75	12.20	11.50	12.13	
11.88	12.28 11.75 12.42 11.88		12.40	
11.00			12.55	
12.00	12.55	12.00		
12.13	12.69		12.68	
12.25	12.82	12.13	12.83	
12.37	12.96	12.25	12.96	
12.50	13.10	12.37	13.10 13.24 13.38	
12.62	13.23	12.50		
12.75	13.37	12.62		
13.00	13.65	13.00	13.52	
13.25	13.92	13.25	13.80	
13.50	14.20	13.50	14.09	
13.75	13.75		14.37	
14.00	14.75	13.75	14.85	
14.25	15.03	14.25	14.93	





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